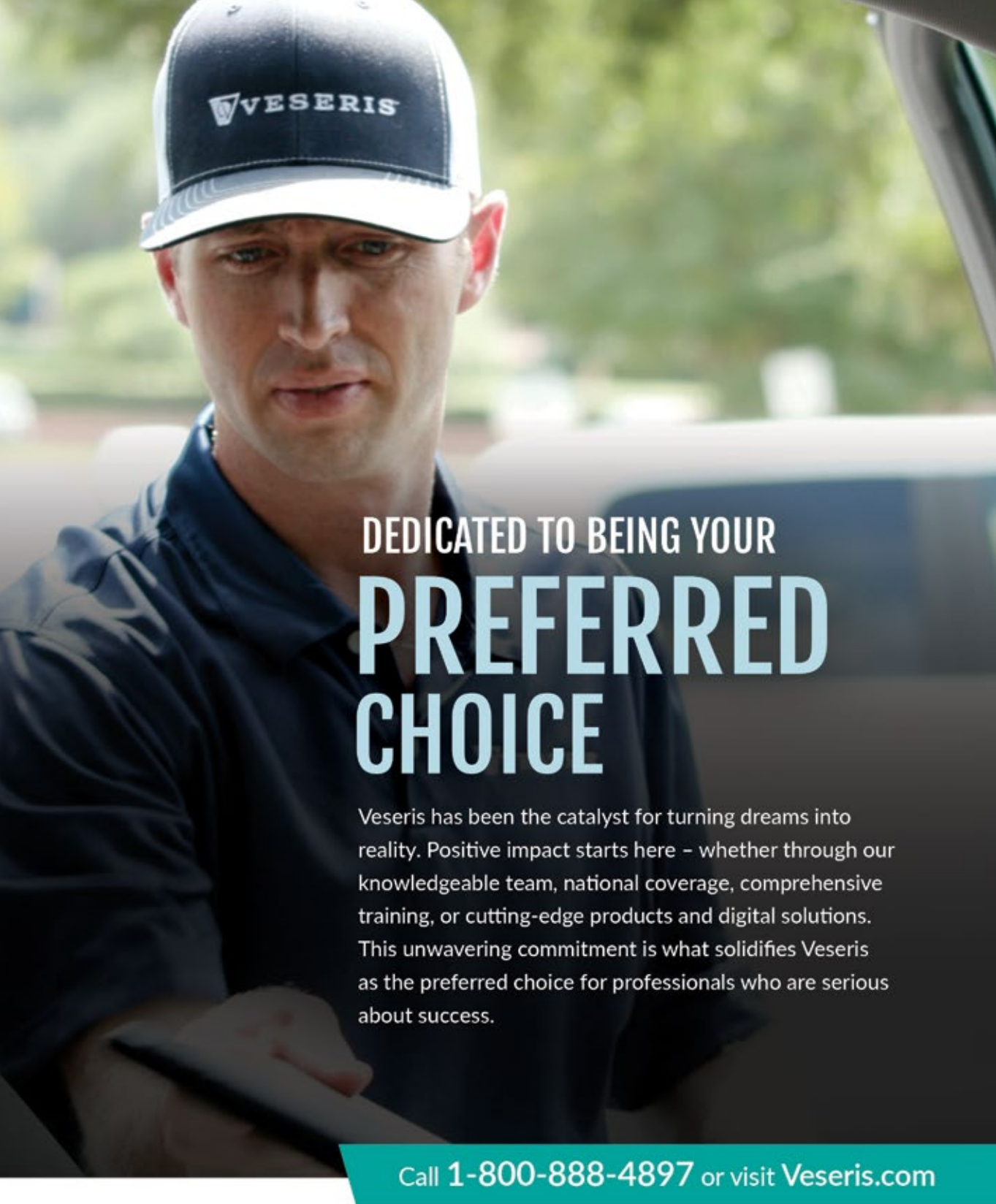




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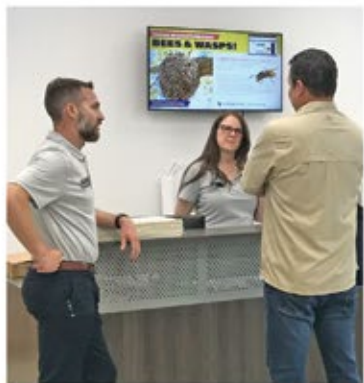
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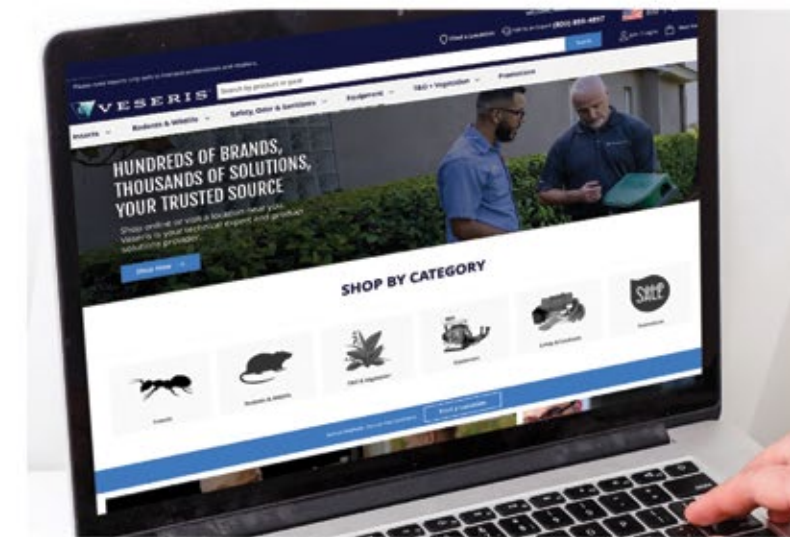
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We champion the pest control industry with unwavering support. As your partner, not a competitor, we deliver agility and independence, ensuring we always align with your growth goals.

EXPERTISE AND ADVICE

Benefit from seasoned expertise and personalized guidance. Our team stands ready to propel your business forward.

TOP 100 2024 Commemorative Poster

About this List

- The PCT Top 100, a list of the industry's largest firms by revenue, is based on 2023 North American revenues. Firms submitted revenues online or via a form included in the January issue of PCT.
- The abbreviations on the list are as follows:
 - ** = estimated figure; n/a = no answer/unknown; NC = no change; GPC = general pest control; TC = termite control; Other = other services (see next bullet point); RES = residential; COM = commercial; EMP = employees.
- In the "other" category, services may include structural fumigation, construction services, nuisance wildlife control, irrigation repair and maintenance, insulation, bird control, pool services, lawn care, lawn maintenance, snow removal, tree care, weed control, heating and air conditioning services, gutter work, handyman services and more.
- Companies on the list earned total revenues of \$12,719,343,561 in 2023.
- There are 31 states and two Canadian provinces represented. Florida has 11 companies on the list. North Carolina, Texas and California each have 10 companies on the list. Utah has seven.
- There are nine companies on this year's list that were not on last year's: Moxie Pest Control, Irving, Texas; Brooks Pest Control, Orem, Utah; A-1 Termite & Pest Control, Lenoir, N.C.; Paul's Termite & Pest Control, Tallahassee, Fla.; Kilauea Pest Control, Kailua, Hawaii; Almvo Pest Control, Blackfoot, Idaho; Accel Pest & Termite Control, Virginia Beach, Va.; Adams Exterminating, Denton, Texas; Fenn Termite & Pest Control, Buena Park, Calif.
- Rentokil Initial completed its acquisition of Terminix Global Holdings in October 2022, so both firms submitted revenue separately for last year's Top 100 list, which was based on 2022 revenue. This year's list reflects the merged company Rentokil Terminix.
- Entomo Brands was formed in 2023 by Center Oak Partners, a Dallas-based private equity firm. Its portfolio company, Palmetto Exterminators, acquired PestNow and formed Entomo.
- Alta Pest Control and Ardent Pest Control merged in February 2023, resulting in Alta Pest Control jumping 26 spots this year.
- For various reasons, several companies that were on last year's list declined to submit revenue figures for this year's list, so they are not included.
- PCT estimated the revenues for several companies on the list. PCT staff interviewed state association executives, industry consultants and others, as well as reviewed previously published figures, to arrive at these estimates.
- PCT vets companies' Top 100 entries throughout the year and reserves the right to not publish any information it believes may be inaccurate.
- When companies submit information with qualifiers such as "more than," PCT rounds to the nearest whole number since there is no way to discern the correct figure with the data provided.
- Visit PCT's interactive map at bit.ly/3JccnWU for company information and live links for each Top 100 firm's website.
- Email PCT Managing Editor Jason Brill at jbrill@gje.net with questions about this list.



2023 RANK	COMPANY	2022 RANK	CITY	STATE/ PROVINCE	2023 REVENUES	INC/DEC OVER 2022	INC/DEC FOR 2024	GPC	TC	OTHER	RES	COM	# EMP	# OFFICES
1	Rentokil Terminix	2,3	Reading	PA	\$3,795,000,000	8%	5%	70%	20%	10%	60%	40%	17,500	600
2	Rollins	1	Atlanta	GA	\$3,073,278,000	14%	n/a	80%	20%	0%	67%	33%	19,000	800
3	Ecolab	4	St. Paul	MN	\$747,807,000**	11%	n/a	n/a	n/a	n/a	0%	100%	n/a	n/a
4	Anticimex	5	Basking Ridge	NJ	\$600,000,000	20%	n/a	75%	10%	15%	75%	25%	3,800	100
5	Active Environmental	6	Provo	UT	\$450,474,000	9%	n/a	n/a	n/a	n/a	99%	1%	n/a	n/a
6	Arrow Exterminators	7	Atlanta	GA	\$400,680,000	11%	9%	50%	37%	13%	89%	11%	3,279	176
7	Massey Services	8	Orlando	FL	\$381,052,364	7%	15%	47%	24%	29%	87%	13%	2,813	188
8	Moxie Pest Control	n/a	Irving	TX	\$235,000,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	35
9	Cook's Pest Control	9	Decatur	AL	\$200,000,000	7%	6%	60%	40%	0%	80%	20%	1,725	42
10	Terminix Service	10	Columbia	SC	\$155,635,714	5%	2%	45%	45%	10%	90%	10%	1,058	56
11	ABC Home & Commercial Services	11	Austin	TX	\$147,000,000	8%	11%	37%	3%	60%	80%	20%	1,050	5
12	Truly Nolen of America	12	Tucson	AZ	\$133,130,569	6%	7%	70%	21%	9%	79%	21%	1,098	59
13	Senske Services	22	Kennewick	WA	\$125,000,000	58%	10%	17%	1%	82%	89%	11%	849	33
14	Greenix Pest Control	14	Orem	UT	\$124,000,000	16%	n/a	100%	0%	0%	100%	0%	750	32
15	PestCo	15	St. Louis	MO	\$114,100,000	11%	n/a	n/a	n/a	n/a	72%	28%	725	40
16	Abell Pest Control	16	Etobicoke	ON	\$110,000,000**	12%	n/a	95%	1%	4%	12%	88%	650	30
17	Plunkett's Pest Control	18	Fridley	MN	\$101,000,000	10%	6%	90%	0%	10%	30%	70%	725	2
18	Home Paramount Pest Control	17	Forest Hill	MD	\$100,500,000**	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
19	Dodson Pest Control	20	Lynchburg	VA	\$73,125,000	7%	3%	72%	28%	0%	60%	40%	n/a	38
20	Certus	19	Tampa	FL	\$70,000,000	NC	15%	78%	7%	15%	81%	19%	497	20
21	Terminix Co. of North Carolina	21	Fayetteville	NC	\$69,500,000**	n/a	n/a	n/a	n/a	n/a	n/a	n/a	600	22
22	Entomo Brands	31,37	Charleston	SC	\$64,270,000	3%	9%	57%	35%	8%	95%	5%	387	21
23	Saela Pest Control	23	Orem	UT	\$61,808,786	1%	-6%	83%	2%	15%	95%	5%	275	17
24	Sprague Pest Solutions	24	Tacoma	WA	\$48,000,000	13%	12%	100%	0%	0%	0%	100%	300	20
25	Lloyd Pest Control	25	San Diego	CA	\$44,700,000	7%	5%	75%	25%	0%	70%	30%	310	10
26	Green Pest Solutions	27	West Chester	PA	\$43,526,162	17%	21%	28%	6%	66%	92%	8%	304	7
27	Rose Pest Solutions	26	Troy	MI	\$41,500,000**	n/a	n/a	n/a	n/a	n/a	22%	78%	355	20
28	Terminix Triad	28	Greensboro	NC	\$39,900,000	9%	8%	50%	50%	0%	78%	22%	286	16
29	Rottler Pest Solutions	29	St. Louis	MO	\$38,181,592	15%	10%	80%	10%	10%	70%	30%	280	10
30	Alta Pest Control	56	Round Rock	TX	\$37,800,000	40%	30%	75%	5%	20%	99%	1%	n/a	15
31	Advanced IPM	33	Roseville	CA	\$34,521,164	10%	10%	n/a	n/a	n/a	30%	70%	215	11
32	Hulett Environmental Services	32	West Palm Beach	FL	\$33,650,000	4%	4%	n/a	n/a	n/a	85%	15%	n/a	2
33	ABC Home & Commercial Services	34	Houston	TX	\$32,727,644	12%	17%	63%	5%	32%	60%	40%	256	3
34	ABC Home & Commercial Services of DFW	30	Lewisville	TX	\$31,303,897	-5%	12%	63%	2%	35%	62%	38%	261	4
35	Maheu & Maheu	35	Quebec City	QC	\$29,431,899	9%	5%	90%	0%	10%	10%	90%	160	8
36	Pacific Coast Termite	36	Orange	CA	\$27,476,814	6%	10%	6%	77%	17%	90%	10%	148	2
37	Clegg's Termite and Pest Control	38	Durham	NC	\$26,945,702	5%	6%	60%	35%	5%	65%	35%	328	13
38	Knox Pest Control	39	Columbus	GA	\$25,721,836	9%	10%	60%	30%	10%	45%	55%	240	20
39	Go-Forth Pest Control	45	High Point	NC	\$24,824,379	17%	n/a	71%	25%	4%	70%	30%	141	11
40	Servall Termite & Pest Control	43	Clarksville	TN	\$24,004,335	7%	8%	40%	35%	25%	75%	25%	245	7
41	The Pest Group	40	Pompano Beach	FL	\$24,000,000	n/a	n/a	5%	95%	0%	90%	10%	n/a	9
42	Black Diamond Pest Control	42	Jeffersonville	IN	\$23,759,357	4%	10%	60%	30%	10%	70%	30%	165	14
43	Braman Termite & Pest Elimination	44	Agawam	MA	\$22,552,000	8%	8%	90%	10%	0%	10%	90%	195	7
44	Romex Pest Control	52	Plano	TX	\$22,551,783	31%	15%	91%	9%	0%	99%	1%	149	5
45	Pestmaster	46	Reno	NV	\$20,865,471	11%	7%	75%	5%	20%	10%	90%	180	65
46	Breda Pest Management	51	Loganville	GA	\$20,146,207	21%	10%	50%	50%	0%	98%	2%	169	3
47	Deans Pest Control	49	Leesburg	FL	\$20,140,338	17%	10%	26%	16%	58%	99%	1%	176	1
48	Insight Pest Solutions WA	47	Federal Way	WA	\$19,900,000	9%	5%	100%	0%	0%	95%	5%	140	13
49	Adam's Pest Control	50	Medina	MN	\$19,278,000	14%	9%	96%	1%	3%	60%	40%	140	3
50	Evergreen Pest Solutions	57	Ogden	UT	\$18,871,957	31%	33%	85%	13%	2%	90%	10%	110	8
51	Brooks Pest Control	n/a	Orem	UT	\$18,478,311	209%	150%	100%	0%	0%	100%	0%	170	6
52	Versacor Enterprises	54	Southlake	TX	\$18,397,850	17%	17%	98%	2%	0%	0%	100%	116	6
53	Quality Pest Services	60	Anaheim	CA	\$17,672,170	25%	38%	0%	75%	25%	65%	35%	180	10
54	Liberty Pest Control	55	Brooklyn	NY	\$17,477,700	15%	20%	100%	0%	0%	10%	90%	102	1
55	Frontline Pest	59	Orem	UT	\$16,578,890	14%	20%	75%	10%	15%	100%	0%	98	7
56	Lewis Pest Control	48	Thomasville	AL	\$16,089,197	n/a	n/a	20%	25%	55%	60%	40%	n/a	9
57	MosquitoNix	53	Austin	TX	\$15,530,202	-3%	5%	2%	0%	98%	97%	3%	108	8
58	Al-Flex Exterminators	61	Miami	FL	\$14,740,179	5%	8%	24%	48%	28%	48%	52%	97	1
59	West Termite Pest & Lawn	65	Lowell	AR	\$14,552,544	9%	10%	38%	39%	23%	75%	25%	76	8
60	Ridd Pest Control	87	Lehi	UT	\$14,549,748	57%	50%	95%	5%	0%	99%	1%	88	12
61	Meerkat	67	Albany	NY	\$14,500,000	20%	10%	95%	5%	0%	90%	10%	60	1
62	Economy Exterminators	66	Apex	NC	\$14,489,786	15%	10%	76%	11%	13%	67%	33%	104	5
63	All U Need Pest Control	94	Fort Myers	FL	\$14,125,710	70%	60%	91%	5%	4%	93%	7%	103	9
64	Cingo	62	Marietta	GA	\$14,000,000	2%	6%	40%	40%	20%	90%	10%	120	6
65	Hoffman's Exterminating	68	Mantua	NJ	\$13,600,000	10%	15%	75%	20%	5%	48%	52%	97	6
66	Nozzle Nolen	69	West Palm Beach	FL	\$12,907,583	10%	10%	62%	19%	19%	80%	20%	90	5
67	Anthem Pest Control	64	Duluth	GA	\$12,730,353	-7%	10%	95%	5%	0%	95%	5%	65	2
68	Native Pest Management	97	Tallahassee	FL	\$12,474,374	56%	40%	50%	30%	20%	80%	20%	85	5
69	Fast Action Pest Control	79	Elk Grove	CA	\$12,446,641	25%	25%	90%	7%	3%	90%	10%	103	2
70	All-American Pest Control	71	Nashville	TN	\$12,442,500	12%	12%	63%	37%	0%	97%	3%	64	4
71	Catseye Pest Control	72	Latham	NY	\$12,400,000	13%	10%	n/a	n/a	n/a	80%	20%	70	4
72	Big Blue Bug Solutions	70	Providence	RI	\$12,300,000	7%	12%	89%	6%	5%	60%	40%	97	5
73	The Bugman	75	Anaheim	CA	\$11,314,490	11%	10%	60%	40%	0%	70%	30%	71	1
74	Nelon-Cole Termite & Pest Control	78	Shelby	NC	\$11,305,000	10%	n/a	33%	20%	47%	90%	10%	92	3
75	Scherzinger Pest Control	73	Cincinnati	OH	\$11,182,900	2%	5%	70%	30%	0%	80%	20%	102	3
76	Senate Termite and Pest Control	80	Gaithersburg	MD	\$11,096,399	14%	13%	76%	24%	0%	98%	2%	56	3
77	DA Exterminating	74	Metairie	LA	\$10,985,000	6%	10%	35%	65%	0%	65%	35%	69	3
78	Swat Pest Management	82	Evansville	IN	\$10,763,248	11%	3%	25%	11%	64%	75%	25%	65	3
79	Canady's Services	81	Lumber Bridge	NC	\$10,700,000	13%	15%	40%	30%	30%	80%	20%	90	6
80	Pest-End	98	Plaistow	NH	\$10,156,000	29%	24%	85%	5%	10%	55%	45%	87	2
81	Bug-N-A-Rug Exterminators	91	Wilmington	NC	\$10,080,000	16%	15%	45%	30%	25%	90%	10%	89	4
82	A-1 Termite & Pest Control	n/a	Lenoir	NC	\$10,047,750	21%	18%	66%	16%	18%	80%	20%	83	6
83	Southern & Sovereign Pest Control	75	Virginia Beach	VA	\$9,858,302	-3%	1%	50%	45%	5%				